

Jurismus International Meeting pamplona, spain - July 3rd 4th 2009

BUSINESS BY BEHAVIOUR

How to deal with cultural differencies in your legal business





JURISMUS one step adнead

Dear Colleagues

The Board and I are very glad of this new Jurismus International meeting, organized by ARPA ABOGADOS CONSULTORES, with the help of Diane TRIES, Secretary General of EUROJURIS INTERNATIONAL.

Born in 2001, JURISMUS is now able to make young lawyers bring a European business culture, a network, and innovation to their lawfirms.

Furthermore, on the Firm side, the JURISMUS activities increase fame and business opportunities and can be a factor of loyalty.

We have been growing up within the EUROJURIS INTERNATIONAL network and we are willing to take part intensively to the development of the firms and networks. Sure we have been setting up the new generation of EUROJURIS leaders!

Take the opportunity to join the Network and see you in Pamplona!



François HERPE President CORNET VINCENT SEGUREL (PARIS – NANTES) fherpe@cvs-avocats.com

jurismus: Lawyers under 40!

In consideration with the diversity of legal careers and jobs through Europe, Jurismus International now welcomes lawyers up to 40 years old.

Jurismus, EUROJURIS Young Lawyers Community

Jurismus is an international association of active young lawyers employed in one of the 650 law firms taking part in Europe's biggest law network, Eurojuris International.

Jurismus derives its status from EUROJURIS INTERNATIONAL and is thus a sub group of EUROJURIS INTERNATIONAL. However, Jurismus acts as an independent association with its own objectives, activities, and organisation.

Jurismus has more than 100 active members under the age of 40 in 19 different European countries, including members or correspondents in most Eastern European countries.

More information on: www.jurismus.blogspot.com

jurismus: the event on the web



Find more information about the event on www.jurismus-international-meeting



Jurismus International Meeting pamplona - July 2nd - 3rd 2009



welcome to pamplona!

A very unique experience will take place in Pamplona in July 2009!! And YOU are more than welcome to join us!

Alex CASTRO ARPA ABOGADOS

Learning how to approach and negotiate with foreign entrepreneurs is essential for all those firms with an international interest. Although nowadays there are less borders for people to do business all over the

world, not all of them know the tips to make a good impression within the culture they are either approaching or approached by. Those tips about protocol within different countries and more so within market leading countries, will be put forward in the JURISMUS INTERNATIONAL MEETING at Pamplona.

You will learn the benefits from investing in a Spanish county with the best tax allowances in the country. The congress will take place in Navarre which is a Spanish county that keeps their own tax legislation among other advantages, which makes it quite attractive for foreign companies to invest.

You will have the chance to find out how the region's entrepreneurs invest in your country as well as the opportunity to offer your assistance for their business abroad. The NATIONAL RENEWABLE ENERGIES CENTRE (CENER) will open its doors only for JURISMUSSERS, you will discover what the novelties in such industry are and will have the chance to offer your collaboration to CENER's lawyers for future projects. And DO NOT miss the SAN FERMIN FESTIVAL!!! A once in a lifetime experience accompanied by locals!!! Accommodation and Congress will be located in Olite a nearby medieval village.

COME ALONG!!! BE QUICK! First come first served!!

Alex CASTRO alex.castro@arpa.es



Location

The 2009 Jurismus Congress will take place in Olite, a little medieval village within the region of Navarre. Olite is approximately 40 km away from Pamplona, which is the capital of Navarre. Some of the activities will take place in Pamplona as well.



All the working session will take place in the state run hotel of Olite, which is located in the also called "Old Palace". This Palace was built in the 12th century and it is located nearby the Castle.



transport

In order to facilitate the attendee's arrival to Olite. there are 4 airports available where they can fly to:

- **Pamplona**
- Bilbao
- Biarritz
- Zaragoza

It is advisable to fly to the first two airports and this is because such airports offer more connection flights, and they are also the closest ones.

Upon arrival, attendees will be picked up and taken to their hotel. Depending on their flights schedule they will be picked up either by bus, microbus, car... In order to save the attendees money, transport will be arranged for all of them from and to the airports, at the only cost of 65€ per attendee.





programme of the meeting

thursday 2nd

18:00	Welcome reception at the State Run hotel
20:00	Dinner at "Taberna Sport Los Lebreles" (Paid on an individual basis)

friday 3rd

09:30 - 10:00	Official Welcome
10:00 - 11:15	Cultural differences within the international business. Protocol rule Mrs. Elena Biurrun, Consultant for Foreign Trade and International Business Negotiations
11:15 - 11:30	Coffee Break
11:30 - 14:00	Visit of the Spanish Renewal Energies National Centre
14:00 - 15:30	B2B Lunch
15:30 - 16:30	Protocol rules to do business in India Mr. Jayant Khobragade, Economic Counselor of the Indian Embassy in Spain
16:30 - 17:30	Free time
17:30	Official Reception at Pamplona's city hall
19:00	Guided Tour through the running of the bulls' route
21:00	Dinner "pinchos" at different pubs in Pamplona
23:00	Disco (Drinks not included)

saturday 4th

09:30 - 10:30	General Assembly
10:30 - 11:30	Protocol rules to do business in China Mr. Joaquín Romero. Foreign Trade Assistant
11:30 - 11:45	Coffee Break
11:45 - 12:45	How to invest in Navarre SOCIEDAD DE DESARROLLO DE NAVARRA. (SODENA).
12:45 – 13:45	How companies from Navarre invest abroad Chamber of Commerce of Navarre
13:45 – 15:00	B2B Lunch
15:00	Guided Tour to Olite's Castle (optional).
17:00	Tour and wine tasting at the wine cellar "Pagos de Araiz" in Olite.
	Capea (amateur bullfight using young calfs), Dinner and Far West Party Party at "El Montecillo".

WILLING to stay Longer and enjoy tне feria?



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programme of the feria *optional stay*



sunday 5th

11:00 Trip (optional) or free time

Dinner (casual) at La Joyosa Guarda (30€). 21:00

Speech on San Fermin Festival.

monday 6th

Dress Code: White trouser and t-shirt and training shoes. Besides, for this day it is advisable bringing a bag with spare clothes.

09:30 Transfer to Pamplona

10:00 Informal Brunch in a Pamplona's pub (20 €)

12:00 Chupinazo (firework)

Pamplona's pub tour (Individual payment of the drinks)

17:00 Informal afternoon snack (10 €)

18:00	Bullfight (optional).
21:00	Dinner and fireworks
23.45	First hus return to Olite

tuesday 7th

Dress code: White trouser and t-shirt and training shoes.

06:45	Trip to Pamplona
08:00	Attendance to the running of the bulls at the Bullring
09:30	Informal breakfast in a pub of Pamplona
10:30	San Fermín Procession (optional)
13:30	Informal Meal at Restaurant "Colegio de Médicos" (60 €)
16:30	Return to Olite



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Registration form

Redistra
PARTICIPANT 1:
NAME:
First Name :
e-mail:
PARTICIPANT 2: Lawyer sharing the room Accompanying person NAME: First Name: e-mail:
COUNTRY: LAW FIRM: website:
Pick your package
☐ Single Package: 535 € vat inc.
Please note the <u>Thursday night is not included in the package</u>
☐ Double Package
☐ 2 Jurismussers sharing a room) : 900 € vat inc.
(450 € X 2) Please note the <u>Thursday night is not included in the package</u>
Lawyer + Accompanying person: 700 € vat inc. (450 € +250 €) Please note the Thursday night is not included in the package
☐ Please book for me/us the extra Thursday night
☐ Double Room 122 € ☐ Single room 95 € - Extra rooms to be booked to Diane d.tries@eurojuris.net
☐ I / We will stay for the optional stay until : ☐ July 7 th ☐ July 8 th
Fully paid on individual basis - Extra rooms to be booked to Diane d.tries@eurojuris.net
Registration to: □ Bullfight (6 th) □ Dinner (6 th) □ Lunch (7 th)
Travel details
☐ Please pick me/us up at the airport (return trip) = + 65 € (1 or 2 people)
I/We arrive on: July at: Pamplona Bilbao Biarritz Zaragoza (Flight n° arriving ath_ from
I/We leave on: July from: Pamplona Bilbao Biarritz Zaragoza (Flight n° leaving athto

Networking

List of participants: please send to info@jurismus.com: a brief description of your firm (+logo if wanted) a picture of you (if new comer) **Business opportunities:** You... Would like to meet lawyers: Main (2) areas of practice: ☐ Practicing this area: Type of clients: ☐ From this country: Are carrying out a project: ☐ Making business in this country: ☐ Having this kind of clients: Languages spoken except English & mother tongue: ☐ Speaking this language: ☐ Who want to set up a European legal product:

Payment and registration



Total to be paid: €

Account EUROJURIS-DEXIA (NO CHEQUE) 9, Av. Gouverneur Bovesse B-5100 Jambes with all bank charges & taxes IBAN: BE 72 0682 4071 4116 Swift: GKCCBEBB

<u>Please specify the name of the lawyer in the</u> commucation area of the bank transfer

Registrations are only guaranteed according to payments in their chronological order and before April 30th

Please send this fax to: EUROJURIS INTERNATIONAL

Fax: +00 32 81 31 38 16

Info meeting: <u>d.tries@eurojuris.net</u> www.jurismus-international-meeting.com

